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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1088
December 5, 1988

OCTOBER

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,302,555	1,057,889	23.1%	188,102	147,946	27.1%	1,490,657	1,205,835	23.6%
(+) Production	834,248	773,610	7.8%	125,426	164,379 *	-23.7%	959,674	937,989 *	2.3%
(-) Ending Inventory	1,439,856	1,199,456	20.0%	196,372	141,447 *	38.8%	1,636,228	1,340,903 *	22.0%
(=) Total Disappearance	696,947	632,043	10.3%	117,156	170,878 *	-31.4%	814,103	802,921 *	1.4%
(-) Exports	336,390	344,281	-2.3%	29,768	56,512	-47.3%	366,158	400,793	-8.6%
(=) Disappearance-Canada & United States	360,557	287,762	25.3%	87,388	114,366 *	-23.6%	447,945	402,128 *	11.4%

FOUR MONTHS (JULY - OCTOBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	2,721,208	2,414,901	12.7%	499,144	446,643 *	11.8%	3,220,352	2,861,544 *	12.5%
(-) Ending Inventory	1,439,856	1,199,456	20.0%	196,372	141,447 *	38.8%	1,636,228	1,340,903 *	22.0%
(=) Total Disappearance	2,588,272	2,475,121	4.6%	462,865	524,816 *	-11.8%	3,051,137	2,999,937 *	1.7%
(-) Exports	1,305,768	1,116,443	17.0%	174,933	237,988	-26.5%	1,480,701	1,354,431	9.3%
(=) Disappearance-Canada & United States	1,282,504	1,358,678	-5.6%	287,932	286,828 *	.4%	1,570,436	1,645,506 *	-4.6%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636								
FY 1987/88	1,235	1,210	1,206	1,341 *	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

* October 1987 production, ending inventory, and disappearance figures have been changed to agree with United States producer adjustments received after PPI's October 1987 report was published. PPI was notified by the producer of the October errors prior to publication of the December report, and corrections were made in that month's report. Quarterly, calendar 1987 and fertilizer year 1987/88 reports are correct. Corrections will be made in November 1987's disappearance figures and in December 1987's production and disappearance data to make comparisons between current and prior year monthly activity meaningful. (Canadian figures were not affected.)

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER 1988

	PRODUCTION			ENDING INVENTORY October 31				DISAPPEARANCE		
	1988	OCT	1987	MINE SITE	OFFSITE	1988	1987	1988	OCT	1987
MURIATE										
Special Standard	6,684		19,152	20,355	14,189	34,544	51,644	2,759		25,619
Standard	310,797		291,547	217,617	167,673	385,290	462,340	317,483		253,262
Chemical	10,873		11,051	3,289	4,266	7,555	14,732	11,401		9,107
Coarse	265,900		240,243	186,205	383,394	575,599	241,381	219,965		234,281
Granular	261,309		298,908	197,846	249,526	447,372	390,361	201,937		208,326
Soluble	79,662		56,363	58,177	72,537	130,714	145,507	42,276		38,133
Sulphates	24,449		20,725	39,154	16,000	55,154	34,938	18,282		34,193
TOTAL:	959,674		937,989 *	722,643	913,585	1,636,228	1,340,903 *	814,103		802,921 *

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1988	OCT 1987	1988	OCT 1987	1988	OCT 1987	1988	OCT 1987	1988	1987
MURIATE										
Special Std	-	-	3,179	23,591	-	-	-	-	3,179	23,591
Standard	26,236	27,606	277,454	201,282	18,148	21,866	488	-13	322,326	250,741
Chemical	-	-	-	-	7,655	10,064	821	1,090	8,476	11,154
Coarse	200,832	180,712	11,200	30,250	-	-	-	-	212,032	210,962
Granular	145,209	111,049	54,936	109,277	-	-	-	-	200,145	220,326
Soluble	18,102	18,801	10,493	15,133	9,493	10,038	2,950	5,720	41,038	49,692
Sulphates	13,941	19,409	4,593	14,407	694	924	44	56	19,272	34,796
TOTAL:	404,320	357,577	361,855	393,940	35,990	42,892	4,303	6,853	806,468	801,262

* please see note on cover page.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER 1988

	PRODUCTION		ENDING INVENTORY October 31				DISAPPEARANCE	
	1988 OCT	1987	MINE SITE	OFFSITE	1988	1987	1988 OCT	1987
MURIATE								
Special Standard	6,684	19,152	20,355	14,189	34,544	51,644	2,759	25,619
Standard	272,783	237,647	143,160	167,687	310,847	411,532	281,411	199,247
Chemical	9,947	8,056	2,327	4,266	6,593	13,284	10,398	6,318
Coarse	253,395	220,048	168,368	389,394	557,762	233,753	208,730	214,995
Granular	214,248	239,536	159,551	247,416	406,967	344,924	154,232	154,594
Soluble	77,191	49,171	50,606	72,537	123,143	144,319	39,417	31,270
TOTAL:	834,248	773,610	544,367	895,489	1,439,856	1,199,456	696,947	632,043

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1988 OCT	1987	1988 OCT	1987	1988 OCT	1987	1988 OCT	1987	1988	1987
MURIATE										
Special Std	-	-	3,179	23,591	-	-	-	-	3,179	23,591
Standard	16,538	8,786	262,486	181,006	9,806	10,126	-	-	288,830	199,918
Chemical	-	-	-	-	6,994	5,723	438	500	7,432	6,223
Coarse	189,254	162,577	11,200	28,907	-	-	-	-	200,454	191,484
Granular	103,068	76,167	45,644	89,424	-	-	-	-	148,712	165,591
Soluble	16,105	14,212	10,493	15,133	8,522	8,213	2,950	5,720	38,070	43,278
TOTAL:	324,965	261,742	333,002	338,061	25,322	24,062	3,388	6,220	686,677	630,085

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

OCTOBER 1988

	PRODUCTION			ENDING INVENTORY October 31				DISAPPEARANCE		
	1988	OCT	1987	MINE SITE	OFFSITE	1988	1987	1988	OCT	1987
MURIATE										
Standard	38,014		53,900	74,457	-14	74,443	50,808	36,072		54,015
Chemical	926		2,995	962	-	962	1,448	1,003		2,789
Coarse	12,505		20,195	17,837	-	17,837	7,628	11,235		19,286
Granular	47,061		59,372	38,295	2,110	40,405	45,437	47,705		53,732
Soluble	2,471		7,192	7,571	-	7,571	1,188	2,859		6,863
Sulphates	24,449		20,725	39,154	16,000	55,154	34,938	18,282		34,193
TOTAL:	125,426		164,379 *	178,276	18,096	196,372	141,447 *	117,156 *		170,878

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1988	OCT 1987	1988	OCT 1987	1988	OCT 1987	1988	OCT 1987	1988	1987
MURIATE										
Standard	9,698	18,820	14,968	20,276	8,342	11,740	488	-13	33,496	50,823
Chemical	-	-	-	-	661	4,341	383	590	1,044	4,931
Coarse	11,578	18,135	-	1,343	-	-	-	-	11,578	19,478
Granular	42,141	34,882	9,292	19,853	-	-	-	-	51,433	54,735
Soluble	1,997	4,589	-	-	971	1,825	-	-	2,968	6,414
Sulphates	13,941	19,409	4,593	14,407	694	924	44	56	19,272	34,796
TOTAL:	79,355	95,835	28,853	55,879	10,668	18,830	915	633	119,791	171,177

* please see note on cover page.